

# KNOCKITOUT RAINBOW

## SETTING UP THE APPOINTMENT



### The Script

#### How to Ask

Hey guys, I **need a favor!** You know I wouldn't be asking unless it meant a lot to me (plus, you owe me one). I just got this new purifier for my house, and I have the chance to get it without paying anything if you will help me.

First of all, you don't have to buy anything. I get credit for you looking and GUESS WHAT...I will be there!

By the way, you get a 3 day/2 night hotel stay worth \$150 bucks just for helping me out. I didn't think I needed to bribe you, but I thought it was worth mentioning.

It takes about an hour and a half unless you have questions about the purifier.

So what day in the next couple of weeks can we come by and show you? All I need is a date and time that BOTH you and (husband/wife) will be there. I have a deadline so the sooner, the better! What day is good for you BOTH?

By the way, it's not going to be weird or awkward either because REMEMBER, I WILL BE THERE TOO!

Thanks so much for your help. I knew I could count on you. Don't forget to mention it to (husband/wife). I will call the night before/day of to make sure that we are good to go. MOST IMPORTANTLY...DON'T FORGET...Thanks again, I promise it will be fun.

➡ NOW LET'S PRACTICE WHAT TO SAY... ⬅



### Helpful Tips

#### Do's and Don'ts

DO start with a **list**.  
DO ask them just to **LISTEN & LOOK**. We'll do the rest.  
DO tell them that they will receive a **gift** just for watching.  
DO explain that they are really helping you and that you will be there too!

**DON'T** focus on the time I've spent here, focus on how **FUN AND INFORMATIVE** it was!  
**DON'T** text, email or Facebook when scheduling. Call them on the phone or talk face to face. (Harder to say "no" in person!)  
**DON'T** try to sell the Rainbow over the phone. Do that once we get there! Just ask for the favor.  
**DON'T** call our system a vacuum. **It is an air purifier!** If prices are brought up mention the program that you are doing.



### The Calendar

#### Sending In My Appointment

Install QR reader &  
**Visit us here!**



1. Download our **RBO2GO** official app from the App Store or the Google PlayStore OR visit [software.rainbowoffice.net](http://software.rainbowoffice.net). Log in to your individual profile with your unique login information.

2. Once logged in hit the blue **"BOOK A SHOW"** button. This will bring you to our **AVAILABILITY CALENDAR**. Click the date of your scheduled showing, then select the time from the options presented. NOTE: If there are no time slots available, the calendar will reflect STANDBY- this means that as of right now all of our appointments are full, BUT you can book on standby for placement if other demos have to reschedule. Please submit the time you are requesting in the comment section when booking.

3. After you have chosen your date and time, you may then proceed to fill out the form for your submission. Please enter all the information that you can. There is also a comment field where you can include any important or relevant information that you feel we should know.

4. You can also visit our [tackle-it.club](http://tackle-it.club) website for additional information and to submit a **GIFT REQUEST** for items earned on your program!

You will receive a phone call from your rep on the day of your appointment. You must confirm your show with us in order for us to show up to your appointment.